

**HOME TO
HARDWORKING
AGENTS**



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Backyard News for **MARCH 2018 Stats**

Brought to you by Realtor Judith Ann New... Doing More between "For Sale" and "Sold"!!

A Proud accomplishment: Out of 86,000 national brokerages, RE/MAX Realty Team placed 774th!!

"Backyard News"



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As always, if you or anyone you know is thinking of buying or selling a home or has real estate questions - please contact me.
I'm here to help!

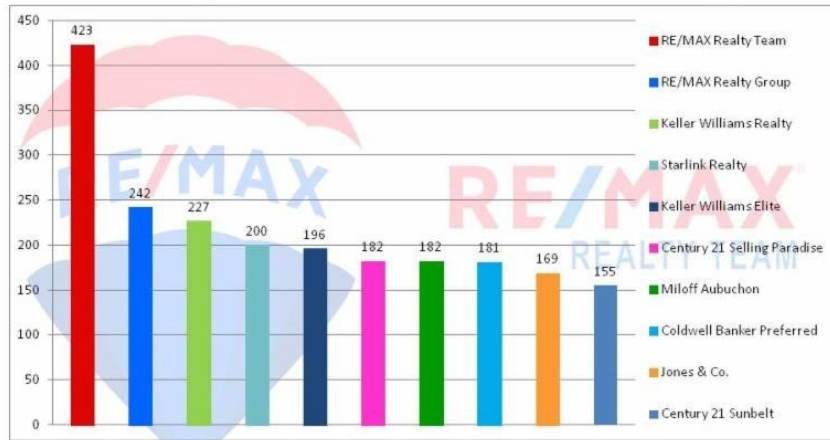
Good Service Is A Choice!!! . . . RE/MAX' Realtor Judith does more between "FOR SALE" and "SOLD"!!

"Backyard News"

MLS Statistics for **March 2018**



2018 Top Offices in Lee County



**RE/MAX Realty Team #1 Office in Lee County
Every Month for 8 Straight Years!**

Cape Coral Closed Single Family Stats

All Active		Sold YTD		Sold In March	
\$0-\$199,999	\$200,000-\$299,999	\$300,000-\$499,999	\$500,000-\$749,999	\$750,000-\$999,999	\$1,000,000+
217 Active	767 Active	604 Active	206 Active	76 Active	73 Active
238 YTD Pending	355 YTD pending	177 YTD pending	43 YTD pending	12 YTD pending	19 YTD pending
161 Pending last 30 days	243 pending last 30 days	127 pending last 30 days	34 pending last 30 days	8 pending last 30 days	5 pending last 30 days
298 YTD Sold	565 YTD sold	256 YTD sold	94 YTD sold	17 YTD sold	14 YTD sold
115 Sold last 30 days	258 Sold last 30 days	95 Sold last 30 days	18 Sold last 30 days	6 Sold last 30 days	4 Sold last 30 day
1.8 Mo. of Inventory	2.9 Mo. of Inventory	6.3 Mo. of Inventory	11.4 Mo. of Inventory	12.6 Mo. of Inventory	18.2 Mo. of Inventory

Cape Coral Q1 Active Single Family Homes



Cape Coral Q1 Closed Single Family Homes



Cape Coral Monthly Comparison

March 2017

Average List Price

\$298,000

Average Sale Price

\$289,000

Average List to
Sale Ratio

97%

Inventory

3.9 Mo.

March 2018

Average List Price

\$291,000

Average Sale Price

\$280,000

Average List to
Sale Ratio

98%

Inventory

4.1 Mo.

-3.1%

Fort Myers Q1 Active Single Family Homes



Fort Myers Q1 Closed Single Family Homes



Fort Myers Monthly Comparison

March 2017

Average List Price

\$326,000

Average Sale Price

\$313,000

Average List to
Sale Ratio

97%

Inventory

4.9 Mo.

March 2018

Average List Price

\$350,000

Average Sale Price

\$335,000

Average List to
Sale Ratio

96%

Inventory

4.5 Mo.

+7%

Bonita/Estero Q1 Closed Single Family Homes



Bonita & Estero Monthly Comparison

March 2017

Average List Price

\$567,000

Average Sale Price

\$538,000

Average List to
Sale Ratio

95%

Inventory

5.8 Mo.

March 2018

Average List Price

\$612,000

Average Sale Price

\$583,000

Average List to
Sale Ratio

96%

Inventory

10.5 Mo.

+8.3%

With all good wishes,

Realtor Judith Ann New, GRI, ABR, CDPE, CIAS, IRES, AHWD, ACCRS, RSPS

Graduate Realtor Institute
Accredited Buyers Representative
Certified Distressed Property Expert
Certified Investor Agent Specialist
International Real Estate Specialist
At Home With Diversity
Accredited Cape Coral Residential Specialist
Resort and Second-Home Property Specialist

RE/MAX 100% Club Award

Doing More From "FOR SALE" to "SOLD"

RE/MAX Executive Award



RE/MAX Realty Team

!! Acknowledged as one of the 1,000 largest residential real estate brokerage companies in the nation (out of 86,000) ... a noteworthy and commendable achievement".. by **Swanepoel Mega 1000**.

!! **#1 Office** in Lee County MLS~~Consistently Every Month~~ **Now 8 Years In A Row !!**

!! **#1 RE/MAX Office** in Florida **2015 and 2016 / 2018** As A **Multi-Office !! #7 RE/MAX** in Florida in **Volume** and **#8 in Transactions**

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